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RHMCSSU/FBI WASHINGTON DC 0000
RUEKJCS/SECDEF WASHINGTON DC
RUCPDOC/USDOC WASHINGTON DC 0000

UNCLAS STATE 120755

SIPDIS
GUATEMALA FOR ELIZABETH MANGINI

E.O. 12958: N/A
TAGS: [ETTC](#) [KOMC](#) [GT](#)
SUBJECT: BLUE LANTERN LEVEL 3: POST-SHIPMENT END-USE CHECK
ON LICENSE GC-189609

¶1. This is an Action Request. See paragraph 4.

¶2. The Department's Office of Defense Trade Controls Compliance (PM/DTCC) requests Post's assistance in conducting a post-shipment check on license GC-189609 for the re-export of revolvers to Guatemala. Post is requested to complete this Blue Lantern check within 45 days. Lack of response to a Blue Lantern check will affect pending and future licenses involving parties to this license.

¶3. Reason for Request: A previous Blue Lantern in El Salvador found that a Salvadoran company was engaging in a swap agreement with the Salvadoran Policia Nacional Civil (PNC) in which the PNC was provided new firearms in exchange for old revolvers. The Salvadoran company stated that they had re-exported many of these old revolvers to Gun Depot of Guatemala without prior authorization from the Department (REFTEL) (NOTE: GC-189609 is the Salvadoran company's post facto request for re-export authorization, which was ultimately granted. END NOTE). This check is to obtain further information on this transaction, establish the bona fides of Gun Depot, and determine the company's annual firearms sales.

¶4. Action Request: Post is requested to establish the bona fides of this transaction and end-user Gun Depot by making inquiries to representatives of the company and appropriate authorities of the Government of Guatemala. The following points are included for guidance:

(To Gun Depot)

--When was your company established and who are its principals?

--What products and services does your company provide? Who are your regular customers and where do they reside?

--What are your annual sales of U.S.-origin firearms? Who are your customers for these firearms?

--In the past, you purchased U.S.-origin firearms from companies in third countries. Is this a common practice for Gun Depot? If so, who are your third country suppliers of U.S.-origin firearms?

--What quantities of U.S.-origin firearms do you generally import every year? What percentage of these firearms come from third countries?

--What is your relationship with Centrum S.A. of El Salvador? How often do you purchase defense articles from the company?

How do you generally pay for these items?

--Do you have any relationship to Armeria Magnum and/or Salvador Luna of Nicaragua? If so, please describe this relationship.

--Do you sell firearms to customers that reside outside Guatemala? If so, who are these customers and where do they reside?

--Are you familiar with the regulations governing the import of U.S.-origin defense articles, including restrictions on re-transfer or re-export?

(To Appropriate Import/Export and/or Law Enforcement Authorities)

--Is Gun Depot properly authorized to import and sell defense articles in Guatemala?

--Do you have any information on Gun Depot that would call in to question their reliability as a recipient of U.S. defense articles?

In its reply, Post may also comment on any other information pertinent to these transactions such as security of facilities, end-use, and concerns about the entities involved.

15. Details of license applications:

DTC Case: GC-189609

QUANTITY/COMMODITY:

80 Smith & Wesson Model 10 Revolvers, .38 Caliber

SELLER:

Centrum, SA de CV
Urb. San Ernesto PSJE Pasaje San Carlos #149
San Salvador
El Salvador
Tel: (503) 2211-3454

FOREIGN END-USER:

(NOTE: This authorization request lists two end-users:
Armeria Magnum of Nicaragua and Gun Depot of Guatemala. END NOTE)

Gun Depot (Owner: Ricardo Alfonso Umana Luna)
Segunda Avenida 8-35, Zona 10, Local 2
Centro Comercial Plaza Santana
Guatemala City
Guatemala
Tel: (502) 2334-8082
Email: gundepot@turbonet.com

PURPOSE:

For commercial resale in Guatemala

16. Submitted in support of the license application were the following documents (PM/DTCC will fax documentation to Posts upon request):

Lista de Empaque from Centrum S.A. to Gun Depot dated 11/28/2007

Letter Requesting (post facto) Re-Export Authorization from Centrum S.A. signed by Carlos Gustavo Lopez Davidson dated 08/17/2009 (NOTE: This letter lists two end-users: Armeria Magnum of Nicaragua and Gun Depot of Guatemala. END NOTE)

17. Please slug reply for PM/DTCC - BLUE LANTERN COORDINATOR and include the words "Blue Lantern" and the case number in the subject line. POC is Kyle M. Ballard, Phone: 202-663-1929; Email: BallardKM@state.gov; SIPRNET:

BallardKM@state.sgov.gov. The Blue Lantern Guidebook (ref) is available as a PDF file on Intellipedia:
http://www.intelink.gov/wiki/Blue_Lantern_End-Use_Monitoring_Program

¶8. Department is grateful for Post's assistance in this matter.
CLINTON